

AI QUOTATIONS AGENT

First-pass quotes while the lead is still warm.

Reads inbound, drafts the quote, routes to sales for review.

White-label, partner-side, calibrated to your historical patterns.

FOR MSPs · SALES-OPS MANAGERS · B2B PARTNER CHANNELS

THE PROBLEM

The cold-quote problem.

By the time you respond, the lead is cold. Sales-ops takes hours per draft. Every drafter prices slightly differently. The audit trail is whatever someone happened to remember.

1-3 hrs

of sales-ops time per draft

2-3 days

typical response delay

Varies

consistency across drafters

"Drafts only, never sends. Sales reviews, edits, sends. The team always has the last word."

How it works.

Six steps from first contact to a calibrated partner.

1

Connect

Inbox + historical quotes.

2

Calibrate

Margins, line-item rules, escalation.

3

Identify

Inbound enquiries flagged as quote requests.

4

Draft

Tiered quote with line items + rationale.

5

Route

Sales reviews, edits, sends.

6

Audit

Every draft logged with input data.

Built for partner-side use

White-label friendly

Runs under your brand. Your sender, your style.

Your data, your rules

Pricing patterns stay private to your deployment.

Drafts only, never sends

The Agent prepares; your team approves.

Auditable

Every draft logged with the inputs that informed it.

Concrete savings.

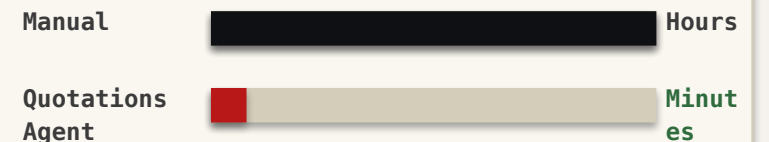
Activity	Manual quoting	Quotations Agent
Time per quote draft	1-3 hours	Minutes (draft + review)
Response time	2-3 days typical	Within the hour
Consistency	Varies	Calibrated to your patterns
Audit trail	Manual notes if any	Every draft logged
New sales-ops onboarding	Weeks of pricing learning	Calibrate from history

Hours → Minutes

per quote draft

First-pass response while the lead is still warm.

COMPARATIVE



Hours of sales-ops time → minutes.

Live with a UK MSP partner. White-label and partner-side first; direct deployments by exception.

BUILT FOR TRUST

Sales-ops keeps the last word.

WHITE-LABEL

Runs under your brand. Your name, your sender.

PRIVATE DATA

Pricing patterns stay private to your deployment.

DRAFTS ONLY

Agent prepares; your team approves and sends.

GDPR ARTICLE 28

Standard DPA template for partner deployments.

AUDIT TRAIL

Every draft logged with input data.

WHY EXCOMS

Sales-ops keeps the last word.

Not an autonomous sender. The Agent drafts the first pass against your historical patterns; your team reviews, edits, and ships. Live with a UK MSP partner.

NEXT STEP

Ready to quote in minutes, not days?

White-label, partner-side, calibrated to your historical patterns. Talk to us about what fits your business.

ExComS.ai

STUDIO · LUTON · UK

CONTACT

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